



E-Lock ProSigner streamlined the procurement process at Robins Air Force Base by making it secure and paperless

Secure Paperless Transactions | Reduced Overheads | Increased Productivity

## Robins Air Force Base (US) Case Study

### The Customer:

Warner Robins Air Force Base is the largest industrial complex in Georgia and one of the largest Air Force bases in the South. It is home for more than 60 units that make up a vital part of the Air Force war fighting team. It employs a work force of over 25,584 civilian, contractor, and military members

### The Challenge Faced by Robins Air Force:

Robins Air Force Base has a large number of contractors who provide services within the base itself. For every such service, the contractors issue a purchase order, which needs to be reviewed and approved by an appropriate department. This process involved a lot of time and efforts. Considering the volume of such quotes and approvals required, Robins Air Force decided to shift the whole procedure to an electronic format. Additionally, their requirement included association of handwritten signatures with the digital signatures.

Essential features required were:

1. JITC Certified solution (US DoD PKI Interoperability certification)
2. Signing of Word and PDF documents
3. Association of handwritten signatures with digital signatures
4. Creation of user signing profiles
5. Multiple Signature Support

### E-lock ProSigner: The Solution

E-Lock ProSigner met all the requirements of the Robins Air Force. ProSigner was installed for all the contractors, who are now able to sign and submit their quotes in either MS Word document format or PDF format. These are then approved and signed digitally by the authorized personnel at the Robins Air force. Using ProSigner has effectively reduced the processing time of the quotes/ documents.

### Benefits for Robins Air force

Robins Air Force cites following Benefits using ProSigner

- **Reduced Processing Time**  
Using ProSigner has effectively reduced the processing time of the quotes/ documents.
- **Increased Productivity**  
ProSigner reduced the time required for the procurement cycle

- Ongoing Savings:  
Overheads associated with the paper work involved in the process were saved. We presume the ROI was less than one year.
- Authenticity of the transactions:  
The digital signature made it possible to establish who signed the document.
- Easy to Use:  
ProSigner integrates with MS Word/ Excel /PDF formats which makes it easy to use, even for a novice user. It also integrates with Windows Explorer, which makes it possible to sign any document with just a right click

### About E-Lock:

E-Lock is a leading provider of digital signing solutions, which are compliant with worldwide e-Signature legislation. Founded in 1997 the company is headquartered in McLean, VA. It offers desktop and web based security solutions. E-Lock products are used across Government, Healthcare and Financial organizations around the globe.

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